

## John Spagnola

Managing Director

PFM Asset Management LLC

John is a managing director whose responsibilities include providing investment advisory services to Public, Non-Profit, Endowment and Foundation, and Taft-Hartley fund clients. John is one of the leaders of the Outsourced Chief Investment Officer (OCIO) team and oversees the multi-asset class practices in the East. He serves on the Investment Committee and the Manager Review subcommittee.

In 1983, John began his financial services industry career working for the First Boston Corporation. In 1992, he co-founded Spagnola-Cosack, Inc., an independent investment consulting firm focusing on public sector pension funds. Over a 10-year period, assets under advisement grew to more than \$3.5 billion, leading to PFM Asset Management's acquisition of Spagnola-Cosack, Inc. in 2003. Over the next two decades, John helped PFAM grow its combined discretionary and non-discretionary multi-asset class assets to \$23 billion.

A graduate of Yale University, John played professional football in the NFL for 11 seasons, including nine with the Philadelphia Eagles and one year each with the Green Bay Packers and Seattle Seahawks. He served as a player representative and executive vice president of the NFL Players Association and also spent eight years as a college football analyst for ABC TV after his playing career ended.

John taught courses on managing public funds for the Fels Institute of Government at the University of Pennsylvania. He serves on the Board of Directors of Magee Rehabilitation Hospital, the Buckley Institute at Yale University and the Greater Philadelphia Chamber of Commerce. He also serves on the



### Contact

1735 Market Street  
43rd Floor  
Philadelphia, PA 19103

spagnolaj@pfmam.com  
215.557.1220 office

### Specialties

Outsourced Chief Investment Officer (OCIO)

Taft-Hartley, State & Local Governments, Endowments, Foundations & Charitable Institutions

### Education

B.A. in Political Science  
Yale University

### Professional Designations or Licenses

FINRA Series 6, 26 and 63 Licenses

**Started with PFM:** 2003

**Started in the Field:** 1984

Advisory Committee of St. Rose of Lima Parish in West Philadelphia and the Investment Committee of the Jefferson Health System in Philadelphia. John was inducted into the Eagle Scout Hall of Fame by the Cradle of Liberty Council of Philadelphia.