

Gregory Haendel, CFA

Managing Director

PFM Asset Management LLC

Greg Haendel is a managing director and senior portfolio manager who manages multi-sector investment-grade fixed income portfolios for state and local governments, corporations, healthcare, insurance, Native American tribes, foundations and Taft-Hartley. Greg specializes in intermediate and long duration fixed income across both corporate credit and securitized products and has more than 25 years of investment management experience.

Greg began his career in the investment management industry in 1998. Prior to joining PFMAM in 2024, Greg was head of fixed income for HighMark Capital Management (a Union Bank subsidiary) and led a team of portfolio managers, traders and research staff responsible for the management of HighMark's fixed income separate account business. Prior to HighMark, Greg was a senior portfolio manager and head of investment grade credit for Tortoise Credit Strategies and Bradford & Marzec (acquired by Tortoise in 2016). Prior to joining Bradford & Marzec, he spent the majority of his career at AEGON USA Investment Management and Transamerica Investment Management (an AEGON subsidiary), where he managed a broad range of institutional assets including insurance, mutual fund, Taft-Hartley, pension, foundation and corporate assets across various multi-sector fixed income mandates, including core, core plus, government/corporate, short duration and government strategies. During his tenure at Transamerica, Greg served as both a portfolio manager and a corporate credit analyst.

Greg holds the Chartered Financial Analyst (CFA) designation and is a member of the CFA Institute and the CFA Society of Los Angeles.



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Contact

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Specialties

Short & Intermediate Term
Fixed Income , Cash and
Enhanced Cash

State & Local Governments,
Endowments, Foundations &
Charitable Institutions, Taft-
Hartley

Education

B.A. in Economics
Amherst College

MBA

The Anderson School of
Business, University of
California, Los Angeles

Professional Designations or Licenses

Chartered Financial Analyst
(CFA)

Started with PFM: 2024

Started in the Field: 1998