

Brian Johnson

Director

PFM Asset Management LLC

Brian joined PFM Asset Management in September of 2014 and is a director in the Minneapolis office. He focuses on providing fixed income and multi-asset class investment advisory services to municipalities, school districts and other public entities across the upper Midwest. He has experience in advising clients in investment pools, structuring investment portfolios, cash flow forecasting and investment policy development.

Prior to joining the firm, Brian was an institutional sales representative at Cronin & Co., Inc. and Piper Jaffray, two Minneapolis-based broker-dealers. As an institutional sales representative, he assisted a variety of clients with their fixed-income investing needs. Brian also has experience with municipal bond underwriting and new issue financing.

Brian is a member of numerous government and education finance organizations. He has served on the Minnesota GFOA Executive Committee and is a frequent speaker at industry conferences on investment related topics.



Contact

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Specialties

State & Local Governments,
Primary & Secondary
Education, Endowments,
Foundations & Charitable
Institutions

Education

B.S. in Finance and Marketing
University of Minnesota

Professional Designations or Licenses

FINRA Series 7 and 63
Licenses

Started with PFM: 2014

Started in the Field: 2005